

Export Resources and Grant Information

M.E. Dey & Co., Inc.	U.S. Commercial Service – Milwaukee Location
<p>We are a full service Export Freight Forwarder with a comprehensive global network offering air, ocean and road services door-to-door worldwide. We can assist with shipment specific questions as well as full compliance services as you develop your Export Compliance Program. Our compliance services include export process auditing, staff education & training and developing your compliance program & manuals. For more information: https://www.medey.com or connect@medey.com</p>	<p>The U.S. Commercial Service is part of the International Trade Administration; an agency of the United States Department of Commerce who promotes the export of goods & services, and aids in finding qualified buyers, distributors and agents overseas, while working to overcome regulatory barriers, IP rights protection, and unfair trade practices. For more information, contact: Koreen Grube, Director, Koreen.Grube@trade.gov, 414-297-1853</p>
Certified Export Specialist (CES) Course	Incoterms 2010
<p>Designed to help trade professionals become competent in the current export processes and regulations. The CES Course is a one-year, self-paced online program, with a final exam. NCBFAA CES Program information http://www.ncbfaa.org</p>	<p>The Incoterms® rules are an essential part of the daily language of international trade. They define the obligations of the exporter and importer as well as the transfer of risk. Incoterms provide rules and guidance when negotiating your international contracts. https://iccwbo.org</p>
ExporTech	Bureau of Industry and Security (BIS)
<p>ExporTech helps small to midsize Wisconsin companies tap into new markets with a customized export expansion strategy. Participants learn how exports can dramatically drive growth, identify hurdles to expansion, and develop a customized international growth plan. ExporTech Information https://www.wmep.org Spring session - begins April 2019_ Roxanne Baumann, Director of Global Engagement, baumann@wmep.org 262-442-8279</p>	<p>The BIS has a mission to advance U.S. national security, foreign policy, and economic objectives by ensuring an effective export control and treaty compliance system. An immense amount of information and training is available on their site: www.bis.doc.gov.</p>
M7 Export Grant	WCTC Global Business Program
<p>The Milwaukee 7, in collaboration with JPMorgan Chase, is offering an Export Development Grant Program to aid manufacturers and service providers grow in international trade. This program awards matching funds of up to \$5,000 to companies in Southeastern Wisconsin located within the seven-county region consisting of: Kenosha, Milwaukee, Ozaukee, Racine, Walworth, Washington or Waukesha. Preference will be given to small- and medium-sized enterprises (SME's) with less than 500 employees. Export Development Grant Program Information http://www.mke7.com/ Chad Hoffman, M7 Vice President, choffman@mke7.com 414-287-4156</p>	<p>Waukesha County Technical College offers skills relevant to importing and exporting; become proficient in global marketing, logistics and finance; learn to identify regulations and understand documents that facilitate the global supply chain; and explore the potential for global expansion. Program details at www.wctc.edu, or contact Susan Dragotta, Global Business Instructor, sdragotta@wctc.edu, 262-691-5553.</p>
Wisconsin Economic Development Corporation – International Business Development	
<p>WEDC's mission is to advance and maximize opportunities for Wisconsin businesses to compete in a globally competitive environment with a full Wisconsin and international based Global Network export support team. They offer International Market Access Grants (IMAG) through their Global Business Development Program up to \$10,000 and up to \$25,000 for graduates of the ExporTech program. For information on the WEDC Global Network or IMAG Grant information: https://wedc.org or contact Monica Wahlberg, monica.wahlberg@wedc.org, 608-210-6734</p>	